

Welcome

Agenda

Introduction & Salmon History

What is a Treasury Management System?

Selecting a TMS

Benefits of a TMS

TMS Implementation

SEPA & EMIR

SWIFT - Enhancing Treasury

Q&A

Introduction & Salmon History

John Byrne, MD Salmon Software

27 years enhancing Salmon TMS

Unrivalled skill & experience

A great time of Change (cloud, new tech, integration)

What is a Treasury Management System?

Effectively Comprises 3 Components:

1. Data Input Layer
 2. Data Processing Layer
 3. Data Output Layer
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Input Layer



Processing Layer



Output Layer



Selecting a TMS

Comprehensive Instrument Coverage

Broad Range of Functionality

Interface with all up-stream & down-stream systems

Comprehensive Reporting (tabular & dashboard)

Implementation: Time, Vendor Experience & Knowledge, Cost

Local & Global coverage

Benefits of a TMS

Structured Treasury Operation

Single Repository of All Treasury Data

Appropriate Access for All Relevant Personnel

Full Audit & Control

Reduced Risk

Eliminates Dependency on Excel

TMS Implementation

10 point Implementation Plan

4 – 6 months (elapsed time)

Minimum Disruption Mandatory

SEPA & EMIR

TMS – SEPA Ready
XML output

TMS - EMIR
In progress

The Market & Choices

Supplier Side (Narrowing of Supply)

Consolidation

Shrinking supplier market

Buyer Side (Increased Demand)

Increased regulation

Corporate obligation

Drive for efficiencies

Mindset change – move from spreadsheet to TMS

Selection & Evaluation criteria

Input Layer



Processing Layer



Output Layer



SWIFT – Enhancing Treasury

Introduction

SWIFT Evolution

SWIFT for Corporates

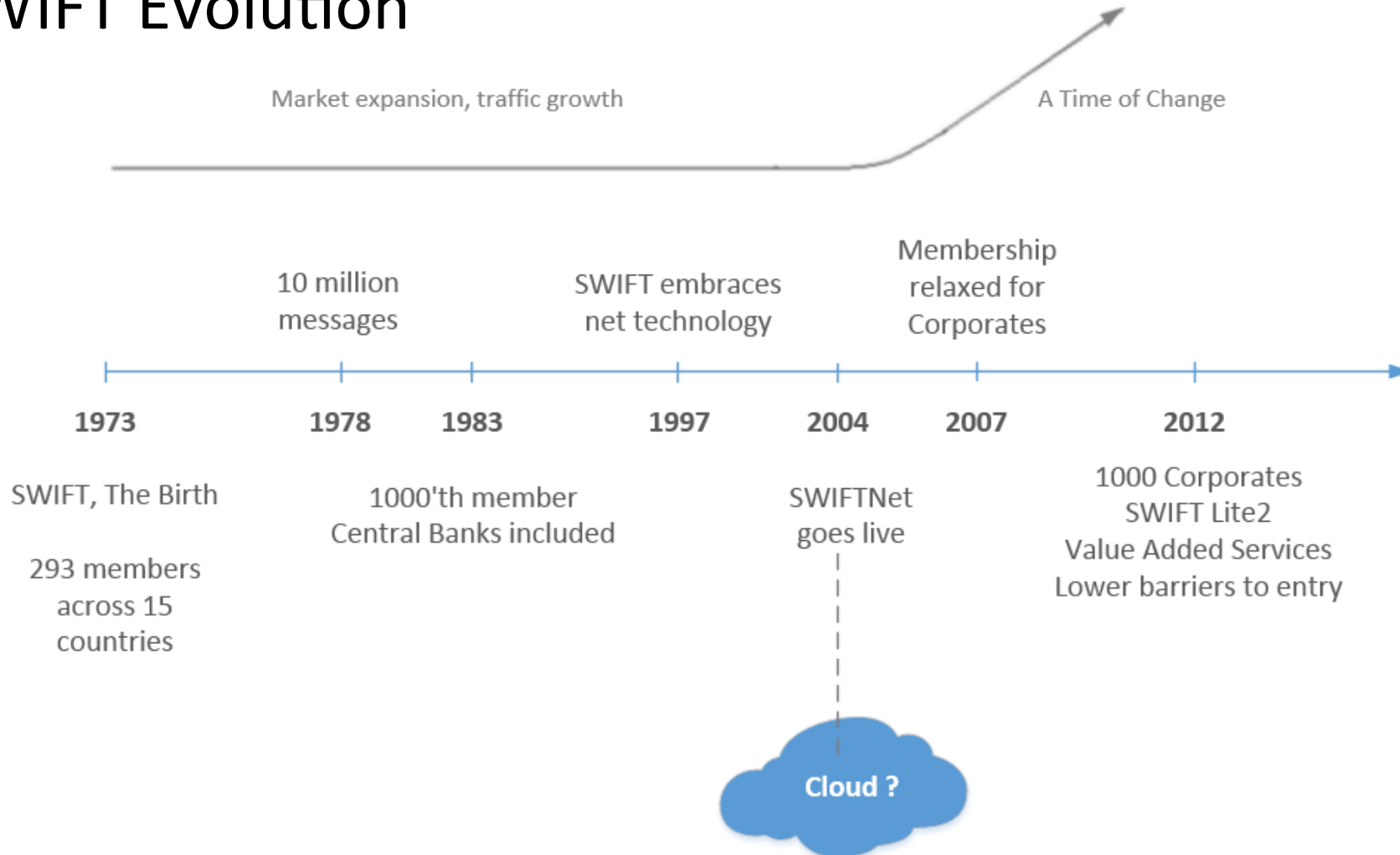
Q&A

Introduction

Keith Harrington – Business Development

Knowledge of SWIFT

SWIFT Evolution



SWIFT for Corporates

Single Secure Pipe to All Banks

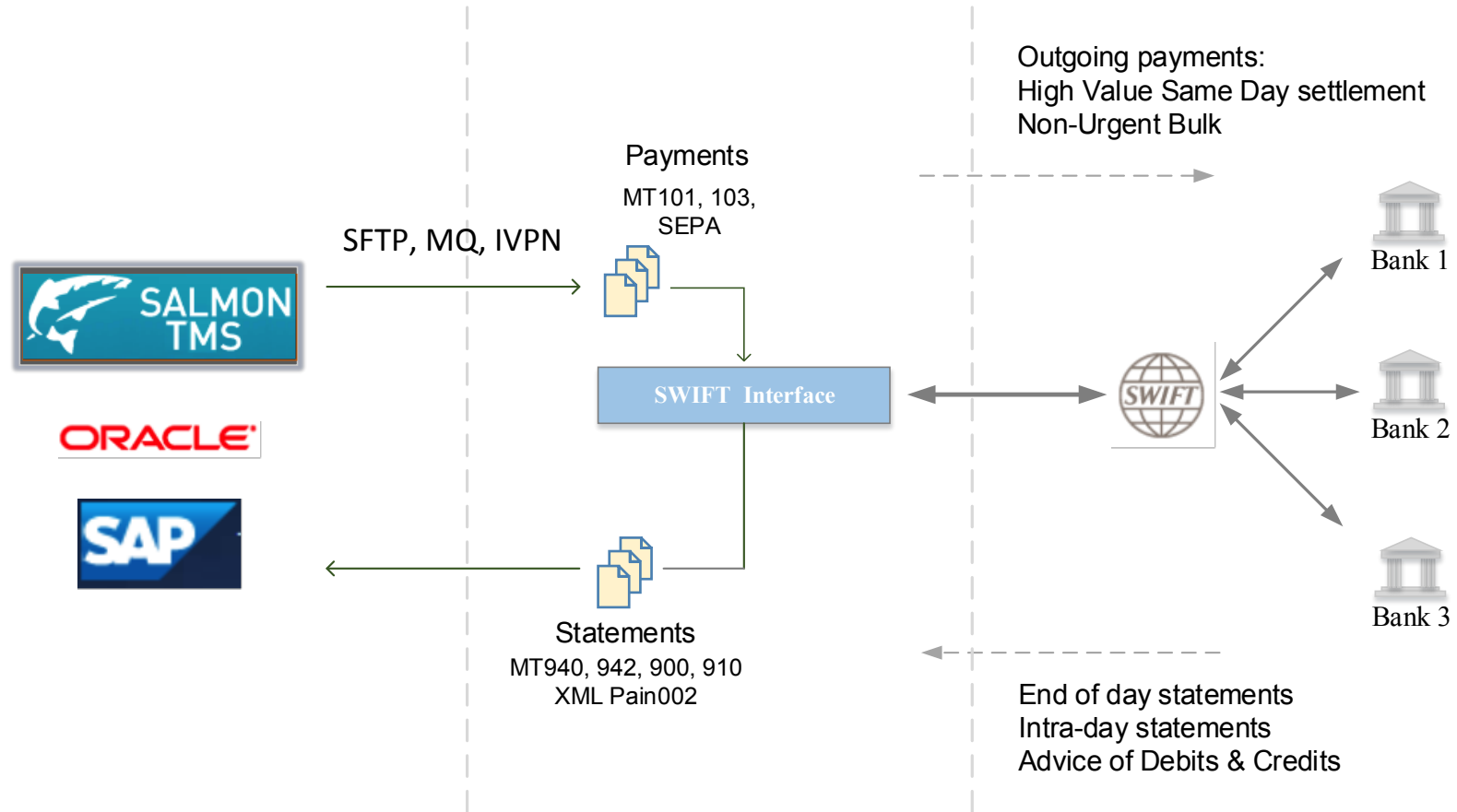
Connectivity Options

SWIFT Lite 2

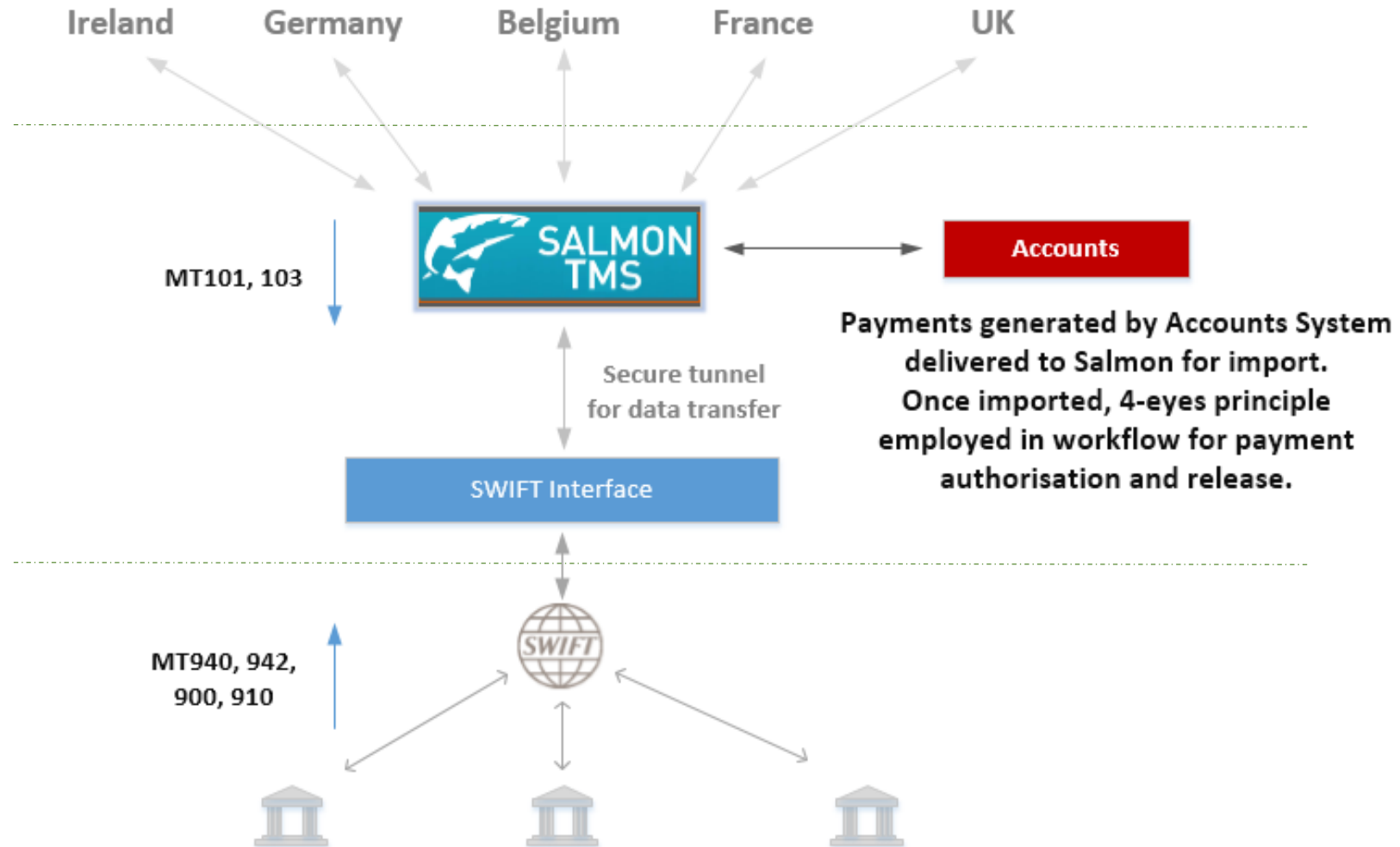
Standard Messaging (FIN, FileAct)

Challenges

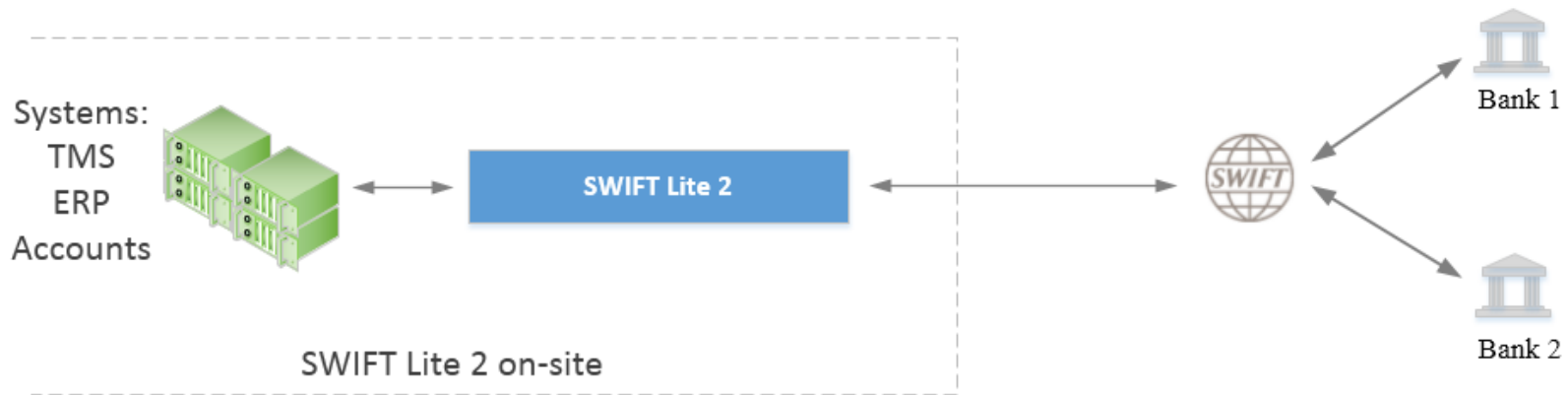
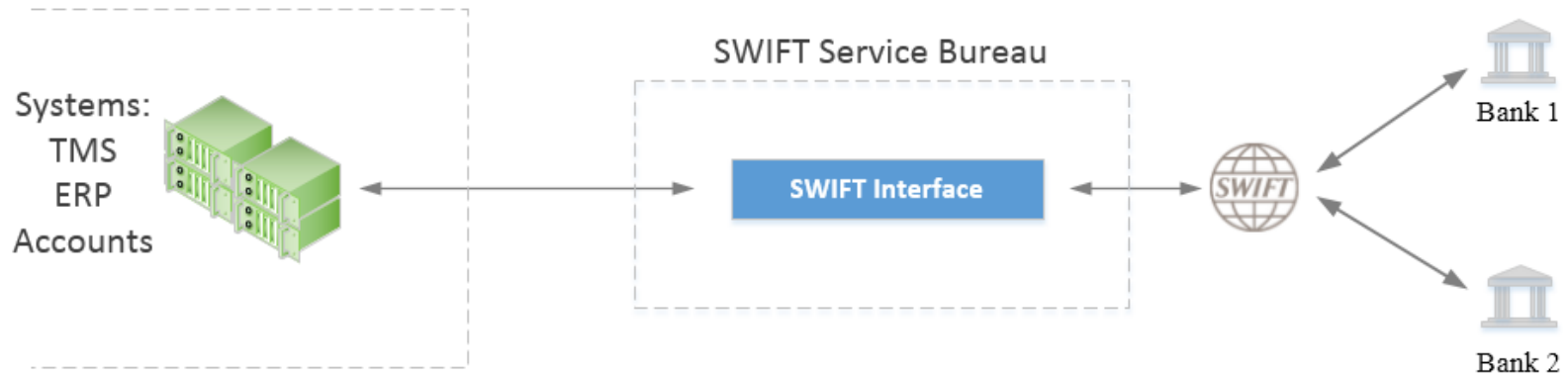
Single secure pipe



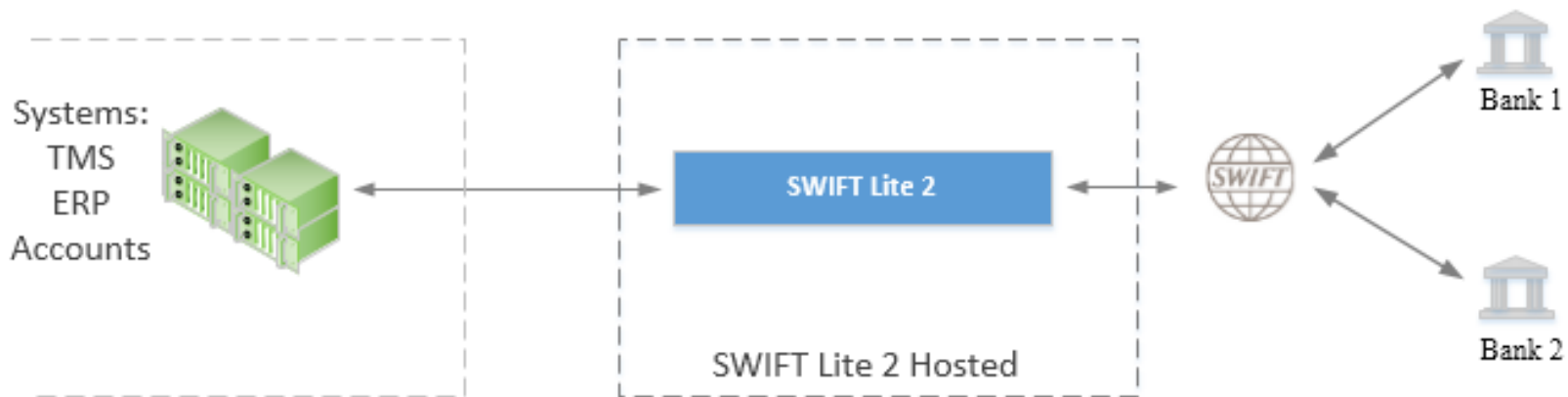
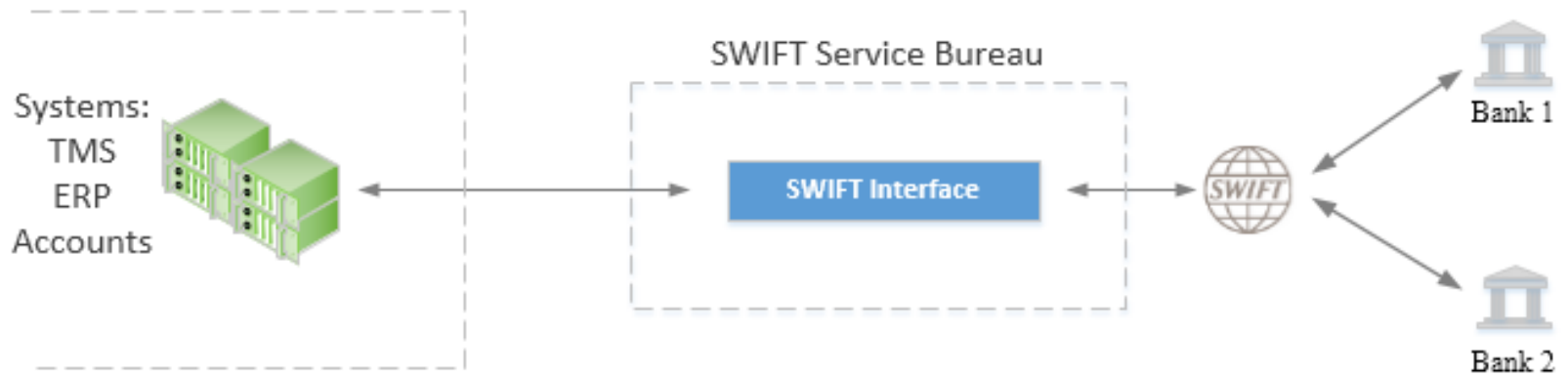
Single secure pipe – high level



Connectivity options

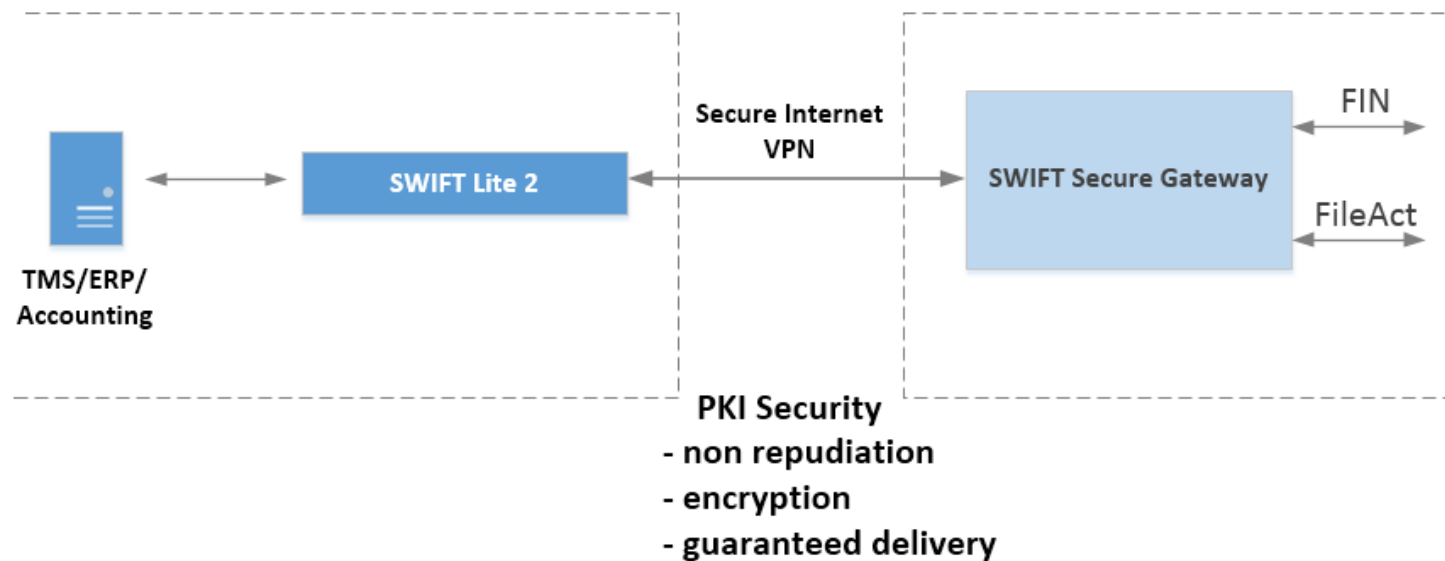


Connectivity options



SWIFT Lite 2

- High availability, secure & resilient message exchange
- Subscription based pricing model
- Minimal technical footprint



Standard messaging

FIN (high value single shot)

FileAct (bulk)

XML 20022 (SEPA)

Data Translation & Enrichment

Challenges

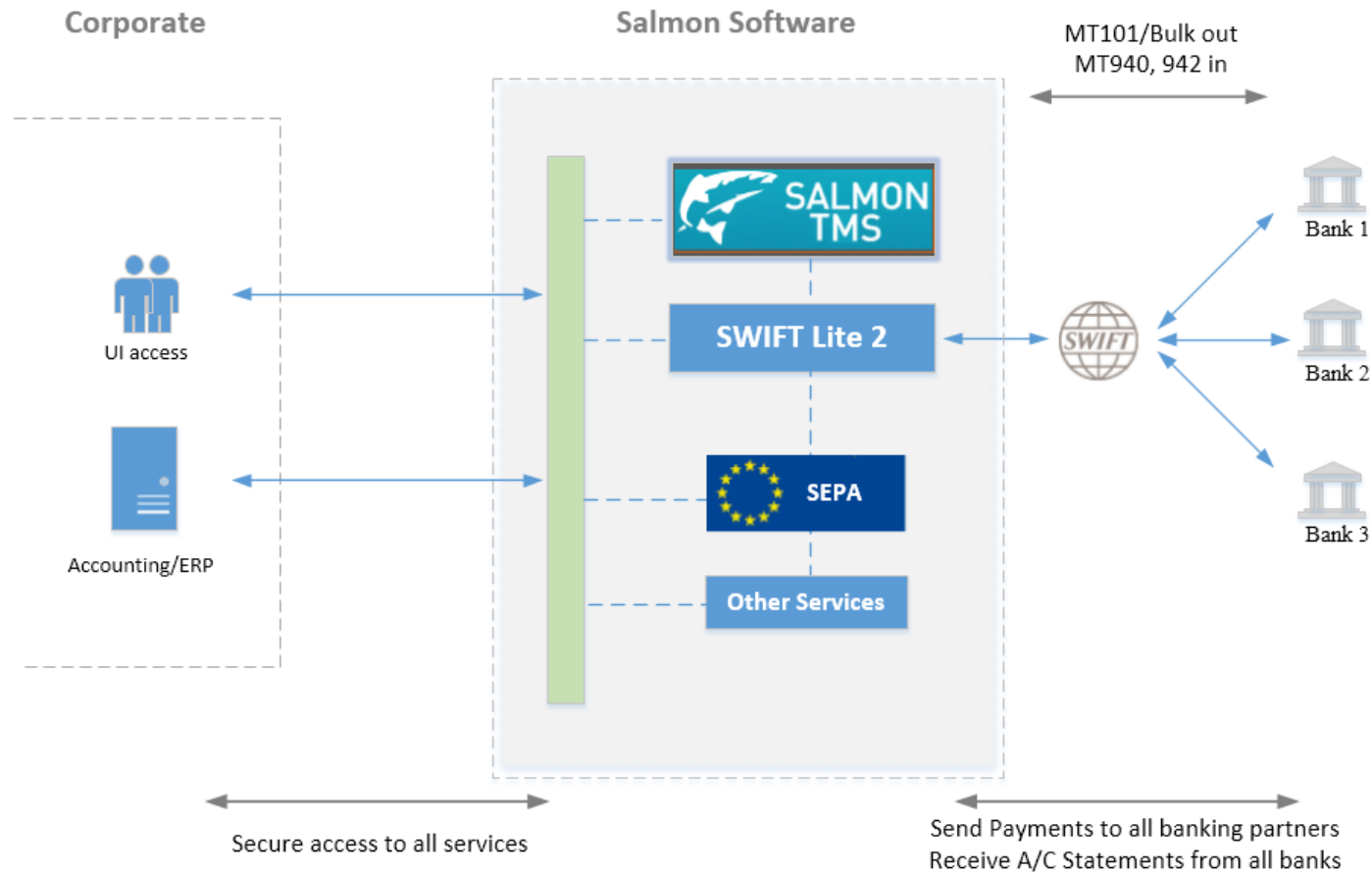
Understanding SWIFT, the finer details

Partner Bank SWIFT Capabilities

Implementation

TCO

A possible option..



Thank you

Q & A

Salmon Software, your trusted partner
